

Oil Refining, Storage and Retail in SE Europe

The Met Hotel, Thessaloniki, 30-31 March, 2017

A SE Europe Energy Dialogue Event organized by IENE

Conference Programme

Thursday, 30 March, 2017

17:00-19:00 Arrival- Registration

19:00-20:00 Welcome Drinks

20:00-22:00 **Opening Session and Dinner**

- Chair and Introductory Remarks by **Mr. John Chadjivassiliadis**, Chairman, IENE, **Greece**
- Welcome address by **Mr. Gus Papamichalopoulos**, Secretary General, IENE, and Senior Partner, KG Law Firm, **Greece**
- Welcome address by **Mr. John Aligizakis**, Chairman of the Hellenic Petroleum Marketing Companies (SEEPE) and CEO of Elinoil SA., **Greece**
- Opening Speech by **Mr. Grigoris Stergioulis**, CEO, Hellenic Petroleum Group of Companies, **Greece**

Friday, 31 March, 2017

8:00-9:00 Registration

9:00-10:30 **Session I: “Refining in the new oil price environment”**

- Opening Remarks by **Mr. Costis Stambolis**, Executive Director, IENE, **Greece**
- Overview of Global and European Oil Markets and Refining
- **Dr. Leo Drollas**, Energy Consultant, **UK**
- **Mr. John Cooper**, Director General, Fuels Europe, **Belgium**
- Presentation by the **International Energy Agency (IEA)**

Discussion

10:30- 11:00 *Coffee Break*

11:00-13:00 **Session II: Refining Trends in SE Europe –**

Chair: Dr. Hans Hutta, General Manager, International Center for Petroleum & Industrial Management (ICM), Vienna, **Austria**

- Review of SE European Refining
- Upgrading and revamping SE Europe’s refining capacity
- New refining projects in SE Europe
- Overview of the SE European refining scene by **Mr. Dimitrios Mezartasoglou**, Research Associate, IENE, **Greece**

- **Mr. Avner Maimon**, CEO, Bazan Group, **Israel**
- **Mr. Vladimir Gagic**, Director of Refining Block, NIS jsc, Novi Sad, **Serbia**
- **Mr. Ioannis Psychogios**, Director General of Supply, Refining and Sales, Hellenic Petroleum SA, **Greece**
- Representative from TUPRAS, **Turkey**
- **Mr. Laurentiu Pachiu**, Managing Director and Founder, Pachiu Associates, **Romania**
- Representative from OMV Petrom, **Romania**
- **Mr. Ilia Gjermani**, Head, Regulatory and Management Ministry of Economy, Trade and Energy, **Albania**
- **Mr. Diomidis Stamoulis**, Manager Refining Organization and Development, Hellenic Petroleum SA, **Greece**
- **Mr. Petros Papisotiriou**, Managing Director, Asprofos SA, **Greece**

Panel discussion with the participation of petroleum industry representatives

13:00-14:00 *Lunch Break*

14:00-15:00 **Continuation of Session II**

15:00-15:15 *Coffee Break*

15:15-16:30 **Session III: Oil Storage, Transportation and Bunkering**

Chair: Mr. Alexis Athanasopoulos, Special Projects Co-ordinator, Hellenic Petroleum Cyprus Ltd., **Cyprus**, Chairman of Downstream Oil Committee, IENE, **Greece**

- Transportation of crude oil and products
- National oil inventories and storage facilities
- Review of bunkering in SE Europe

Contributions by representatives of oil refining and marketing companies active in SE Europe

Panel discussion with the participation of petroleum industry representatives

16:30-16:45 *Coffee Break*

16:45-18:00 **Session IV: Fuels Marketing in SE Europe**

Chair: Mr. Nikola Radovanovic, Chief Legal Officer for EU Legislation, EU Liaison Office, CEO Office, NIS jsc, Novi Sad, **Serbia**

- Overview of the SE European Oil Retail sector
- Environmental Considerations and Alternative Fuels
- Challenges facing oil retail in SE Europe
- Meeting consumer challenges in a fast changing market and the transformation of oil outlets

Keynote presentation by:

- **Mr. Roberto Karahannas**, General Manager, Domestic & International Retail, Hellenic Petroleum SA, **Greece**

Contributions by:

- Representative of the Serbian Oil Market Association, **Serbia** (tbc)
- Representative of Hellenic Petroleum Marketing Companies (SEEPE), **Greece** (tbc)
- Representative of Cyprus Oil Marketing Companies, **Cyprus** (tbc)
- Representative of Petroleum Platform Association (Petform), **Turkey** (tbc)

Panel discussion with the participation of petroleum marketing companies

18:00 *Close of conference*

18:00-19:00 *Farewell Reception*